



**VALLEY**  
CLEAN ENERGY



**VALLEY CLEAN ENERGY**

# **BUSINESS GUIDE**

**Valley Clean Energy (VCE) is our official locally-controlled, not-for-profit power provider, bringing cleaner electricity at competitive rates to businesses in Woodland, Davis, and unincorporated areas of Yolo County.**

Dedicated to servicing local businesses, VCE provides an alternative to PG&E and offers a choice in how much of your electricity comes from renewable sources.

VCE understands the impact our businesses have in the local community, in shaping local and economic decisions, and providing an inviting place for residents and visitors alike to enjoy. That's why it's important to VCE's mission to earn your support so that together we can deliver clean and competitively priced electricity to the cities of Woodland, Davis, and Yolo County.

Our goal is to ensure that you are well informed about your energy choices and how local control benefits your business. With the support of business leaders like you, VCE is working to help make our region a better place for Woodland, Davis, and Yolo County businesses.



## GUIDE OVERVIEW

We encourage you to use this guide to see why Valley Clean Energy is the smart and sustainable choice for your business. Here's some essential information to get you started:

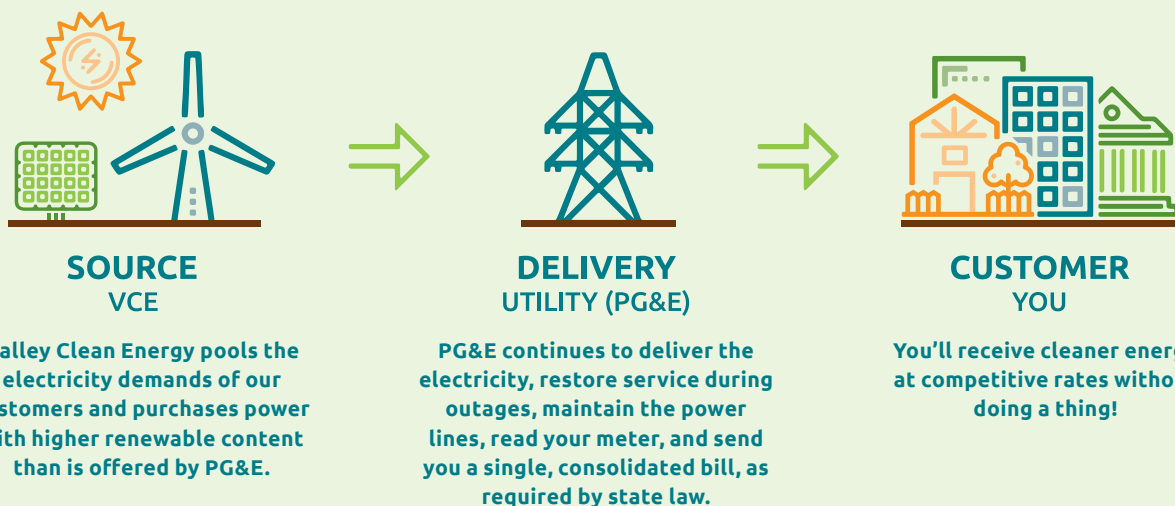
- 01** Introducing Valley Clean Energy (VCE)
- 02** How it Works
- 03** VCE Benefits
- 04** Enrollment Process
- 05** Energy Options
- 06** Cost and Rates
- 07** FAQ
- 08** Get in Touch

# 01 INTRODUCING VALLEY CLEAN ENERGY (VCE)

## Here is some quick information about Valley Clean Energy:

- » Valley Clean Energy, also known as VCE, will provide clean electricity and competitive rates to all businesses in the cities of Woodland, Davis, and unincorporated areas within Yolo County.
- » Valley Clean Energy will offer local control and transparency. We will work with your business to ensure accountability. We are serving you and your community, not shareholders.
- » Valley Clean Energy is governed by a six-member Board of Directors, two each from the Woodland City Council, Davis City Council, and the Yolo County Board of Supervisors.
- » Our Board of Directors is advised by its 9-member Community Advisory Committee.
- » Valley Clean Energy began providing competitive rates for cleaner energy to businesses on June 1, 2018.
- » If your business is in our service area, you were automatically enrolled in our standard option with cleaner energy and rates that are competitive with PG&E. You can choose to upgrade to our prime option, UltraGreen, to receive 100% renewable energy at a slightly higher rate, or opt-out to return to PG&E's service.
- » Other than receiving cleaner electricity at competitive prices, all other aspects of your electricity service remain the same. PG&E will continue to maintain the transmission and distribution system and handle meter reading and billing. As a VCE customer, you will retain access to any programs or special rates in which you are currently enrolled.

## 02 HOW IT WORKS



## 03 VCE BENEFITS

Woodland, Davis, and unincorporated Yolo County benefit when your business chooses cleaner, greener electricity. VCE offers locally-governed energy your community can rely on.



### Competitive Rates

We purchase higher levels of renewable energy at competitive rates for residents and businesses.



### Customer Choice

You can choose how much of your energy comes from cleaner, renewable sources.



### Local Control

VCE is accountable to the communities we serve, not shareholders.

### Sustainability



You'll reduce greenhouse gas emissions by automatically receiving a higher percentage of renewable electricity.



### Community Reinvestment

Net revenues will help VCE fund local green energy projects and energy efficiency programs.

## 04 ENROLLMENT PROCESS

Here's how the Valley Clean Energy enrollment process works:

- 1 Enrollment is automatic, so you start receiving cost-competitive, cleaner power with no effort.
- 2 VCE service began on June 1, 2018.
- 3 Electricity customers are automatically enrolled in VCE's standard option product.
- 4 You may opt-out of our services and return to PG&E at any time.
- 5 You have the opportunity to opt-up to UltraGreen to receive 100% renewable energy.
- 6 If your business chooses to opt-out after the first 60 days, you will need to wait 12 months before being able to opt back into VCE.

# 05 ENERGY OPTIONS

All VCE customers can choose from two different product options. Each product has a different amount of renewable energy.



## VCE'S STANDARD OPTION

All businesses were automatically enrolled for this product in June 2018. Starting in January 2019, the rates for our standard service are the same as PG&E's generation rates, though our renewable content is higher.



## VCE'S 100% RENEWABLE OPTION

For businesses that want to source 100% of their energy from renewable sources. This option is 100% renewable and 100% carbon-free. Slightly higher rates when you opt-up.



# 06 COST AND RATES

Keeping costs low is our priority. By choosing VCE, you will keep competitive rates and provide clean, renewable power for your business. To make it easy, we partner with PG&E to send you a single, consolidated bill. Here is the change you can expect to see on your future bills:



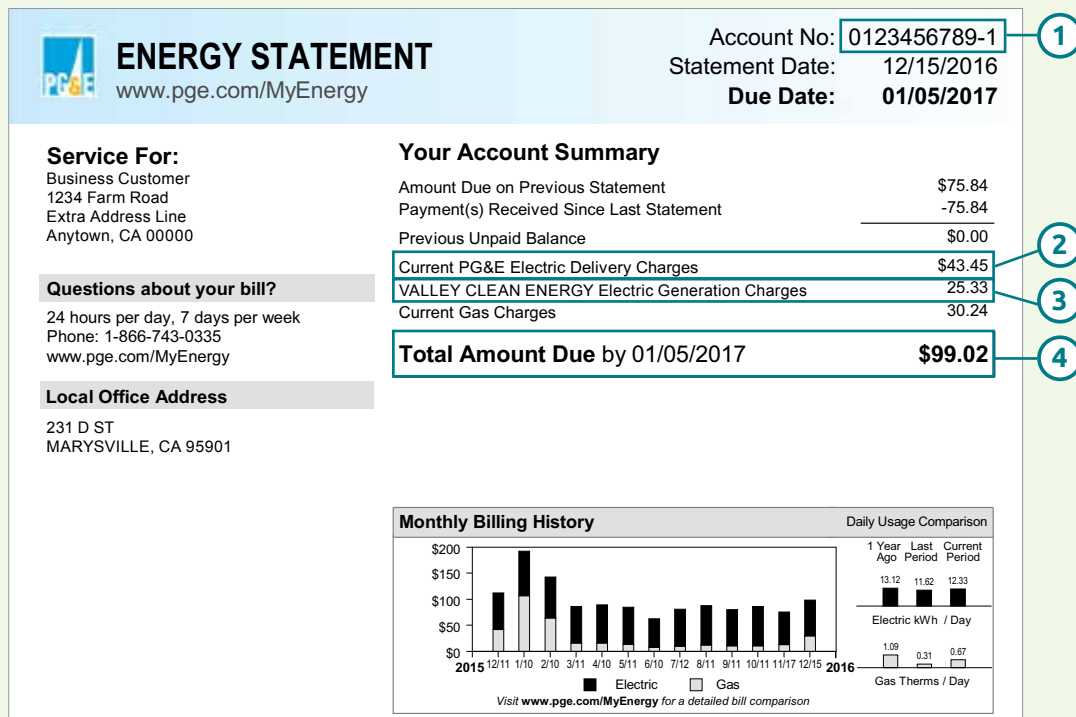
**Electric Generation.** This is the source of your power and how much electricity you're using. VCE replaces PG&E's charges for Electric Generation.



**Electric Delivery.** This is the same for VCE customers and non-VCE customers. PG&E Electric Delivery charges stay the same.

PG&E does add additional fees to your bill, and those are always included in the cost comparisons. PG&E will charge VCE customers a Power Charge Indifference Adjustment (PCIA) and Franchise Fee Surcharge in order to ensure that customers who switch to Valley Clean Energy pay for energy that was acquired by PG&E to serve them prior to their switch. These charges have been factored into VCE rates to ensure generation charges are less than or equal to PG&E generation charges.

## SAMPLE BILL



**1 Account Number**  
This is where you will find your existing PG&E account number.

**2 Electric Delivery Charges**  
This is PG&E's charge for the delivery of electricity to your business. It includes transmission, distribution, and a variety of other fees. It does NOT include generation charges if you're a VCE customer.  
This rate will not change if you're a VCE customer.

**3 VCE Electric Charges**  
This is VCE's charge for generating the cost of electricity that powers your business. **This charge replaces what PG&E would otherwise charge.**

**4 Total Amount Due**  
The total amount due includes ALL of your fees for PG&E gas services and electric delivery, and VCE electric generation services. You should remit the total amount due on your bill to PG&E, as indicated.

## 07 FAQs

### Does Valley Clean Energy replace PG&E?

No, VCE works in cooperation with PG&E. VCE sources and buys cleaner electricity for our customers, and PG&E continues to deliver that electricity to your farm, ranch, or business. PG&E will also continue to handle the billing, maintain power lines, and resolve any outages.

### How will this affect the cost of my bill?

VCE will offer your business competitive pricing compared to current PG&E rates. Starting in January 2019, the rate for our standard service is the same as PG&E's generation rate, though our renewable content is higher.

### Can I return to VCE if I opt out?

Customers who opt-out within the first 60 days of VCE service may return to VCE at any time. Customers who opt-out after the first 60 days of service with VCE must wait one year before returning to VCE.

### What if I have multiple accounts?

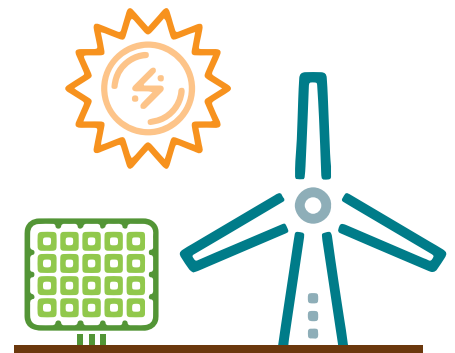
Owners of multiple accounts can choose to opt-up or opt-out individual accounts. Enrollment is by account, so you'll be able to see all your accounts and decide which choice is best for each one.

### Where will VCE get its electricity?

The majority of our energy will be produced from clean energy sources such as hydro, solar and wind. Our intent is to purchase as much electricity as possible from sources located in California at prices that remain competitive with PG&E.

### What type of local reinvestment has been done in other programs?

In the Bay Area, Marin Clean Energy has already invested over \$500 million in California-based and local renewable energy projects that have created over 2,400 construction and vendor jobs, with more coming soon. Sonoma Clean Power has found that developing local renewable energy projects within Sonoma County will result in lower rates by 2020, compared with buying electricity elsewhere.



## 08 GET IN TOUCH

There are many ways to reach Valley Clean Energy. We urge you to contact us any time you have questions or concerns about our service. Whether you prefer to talk on the phone or send us an email, we are here to help. Here are the best ways to get in touch with us:

**Questions about VCE** (Generation mix, Rate options, Structure, Board Questions)

Call Center (855) 699-8232

VCE Website [valleycleanenergy.org](http://valleycleanenergy.org)

**For Outage Inquiries contact PG&E at:**

(800) 743-5002

**For questions about PG&E Programs & Services contact PG&E at:**

Call Center (800) 468-4743

Website [www.pge.com](http://www.pge.com)

 [Facebook.com/ValleyCleanEnergy](https://www.facebook.com/ValleyCleanEnergy)

 [@VCleanEnergy](https://twitter.com/VCleanEnergy)

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