VALLEY CLEAN ENERGY

# AGRICULTURAL CUSTOMER TOOLKIT

# WHY VALLEY CLEAN ENERGY?

Valley Clean Energy (VCE) is a locally controlled, board-governed provider of clean and renewable electricity at competitive rates. At VCE, we understand the impact agricultural businesses and families have in shaping local policy and economic decisions in Yolo County. It is important to VCE's mission to earn your support so that together we can deliver clean and competitively priced electricity to the cities of Woodland, Davis, and the unincorporated areas of Yolo County.

Our goal is to ensure that you are well informed about your energy choices and how local control benefits your business. With the support of agricultural leaders like you, VCE is working to help make our region a better place for farms, ranches, and ag-related businesses.

# GUIDE OVERVIEW

We encourage you to use this guide to see why VCE is the smart and sustainable choice for your business.


01 About Valley Clean Energy

02 How it Works

03 Enrollment Information

04 Energy Options

05 Cost and Rates

06 FAQs

07 Get in Touch

# ABOUT VALLEY CLEAN ENERGY (VCE)

## Here is some quick information about Valley Clean Energy:

- Valley Clean Energy, also known as VCE, will provide clean electricity and competitive rates to all energy customers in the cities of Woodland, Davis, and unincorporated areas within Yolo County.
- Valley Clean Energy will offer local control and transparency. We will work with you to ensure accountability. We are serving you, not shareholders.
- Valley Clean Energy is governed by a six-member Board of Directors, two each from the Woodland City Council, Davis City Council, and the Yolo County Board of Supervisors.
- Our Board of Directors is advised by its 9-member Community Choice Energy Advisory Committee.
- Valley Clean Energy is set to begin providing competitive rates on cleaner energy to customers on June 1, 2018.
- If your home or business is in our providing area, you will be automatically enrolled in LightGreen, our select option with cleaner energy and rates that are competitive with PG&E. You can choose to upgrade to our prime option, UltraGreen, to receive 100% renewable energy at a slightly higher rate, or opt-out to return to PG&E's service.
- Other than receiving cleaner electricity at competitive prices, all other aspects of your electricity service remain the same. PG&E will continue to maintain the transmission and distribution system and handle meter reading and billing. As a VCE customer, you will retain access to any programs or special rates in which you are currently enrolled.
*Note: PG&E rates for transmission and distribution cannot be set differently for VCE customers. If they change these rates for VCE, they must charge their own customers the same amount.

# HOW IT WORKS

### SOURCE
**CCE (VCEA)**

Valley Clean Energy pools the electricity demands of our customers and purchases power with higher renewable and lower GHG content than is offered by PG&E.

### DELIVERY
**UTILITY (PG&E)**

PG&E continues to deliver the electricity, restore service during outages, maintain the power lines, read your meter, and send you a single, consolidated bill, as required by state law.

### CUSTOMER
**YOU**

You'll receive cleaner energy at competitive rates without doing a thing!

# ENROLLMENT PROCESS

Here's how the Valley Clean Energy enrollment process works:

1. Enrollment is automatic, so you can start receiving cost-competitive, cleaner power with no effort.
2. VCE service begins on June 1, 2018.
3. Electricity customers will be automatically enrolled in VCE's select product, LightGreen.
4. You may opt-out of our services and return to PG&E at any time.
5. You have the opportunity to opt-up to UltraGreen to receive 100% renewable energy.
6. If you opt-out within the first 60 days of service and change your mind, you may re-enroll at any time. If you opt-out after the first 60 days, you will need to wait 12 months before opting back in to VCE.

# ENERGY OPTIONS

**All VCE customers can choose from two different product options. Each product has a different amount of sustainable energy.**

VALLEY CLEAN ENERGY

## VCE'S SELECT OPTION LIGHTGREEN

All customers are automatically enrolled in this product in June 2018.

Rates 2.5% below PG&E's generation rates.

Higher renewable energy compared to PG&E.

ultra green

## VCE'S PRIME OPTION ULTRAGREEN

For customers who want to source 100% of their energy from carbon-free sources.

Offered at a premium from VCE's standard service

**If you opt-out and return to PG&E within 60 days of service, you may re-enroll with VCE at any time. If you opt-out after the first 60 days, you will need to wait 12 months before opting back into VCE.**

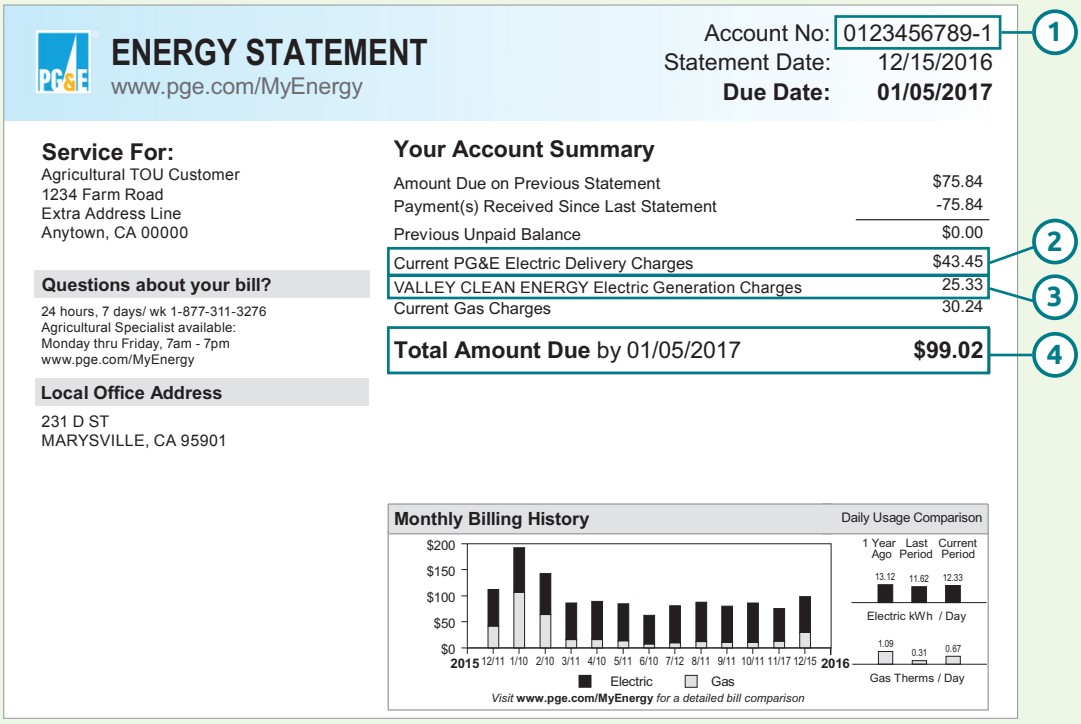
# COST AND RATES

Keeping costs low is our priority. By choosing Valley Clean Energy, you are keeping rates competitive to provide clean, renewable power for your business and community. To make it easy, we partner with PG&E to send you a single, consolidated bill. Here is the change you can expect to see on your future bills:

**1** **Electric Generation.** This is the source of your power and how much electricity you're using. VCE replaces PG&E's charges for Electric Generation.

**2** **Electric Delivery.** This is the same for VCE customers and non-VCE customers. PG&E Electric Delivery charges stay the same.

## SAMPLE BILL



ENERGY STATEMENT
www.pge.com/MyEnergy

Account No: 0123456789-1 (1)
Statement Date: 12/15/2016
**Due Date: 01/05/2017**

**Service For:**
Agricultural TOU Customer
1234 Farm Road
Extra Address Line
Anytown, CA 00000

**Questions about your bill?**
24 hours, 7 days/ wk 1-877-311-3276
Agricultural Specialist available:
Monday thru Friday, 7am - 7pm
www.pge.com/MyEnergy

**Local Office Address**
231 D ST
MARYSVILLE, CA 95901

**Your Account Summary**

| | |
|---|---|
| Amount Due on Previous Statement | $75.84 |
| Payment(s) Received Since Last Statement | -75.84 |
| Previous Unpaid Balance | $0.00 |
| Current PG&E Electric Delivery Charges (2) | $43.45 |
| VALLEY CLEAN ENERGY Electric Generation Charges (3) | 25.33 |
| Current Gas Charges | 30.24 |
| **Total Amount Due** by 01/05/2017 (4) | **$99.02** |

Monthly Billing History
$200 $150 $100 $50 $0
2015 12/11 1/10 2/10 3/11 4/10 5/11 6/10 7/12 8/11 9/11 10/11 11/17 12/15 2016
Electric Gas

Daily Usage Comparison
1 Year Ago / Last Period / Current Period
13.12 11.62 12.33
Electric kWh / Day
1.09 0.31 0.67
Gas Therms / Day

*Visit* **www.pge.com/MyEnergy** *for a detailed bill comparison*

**(1) Account Number**
This is where you will find your existing PG&E account number.

**(2) Electric Delivery Charges**
This is PG&E's charge for the delivery of electricity to your business. It includes transmission, distribution, and a variety of other fees. It does NOT include generation charges if you're a VCE customer.

This rate will not change if you're a VCE customer.

**(3) VCE Electric Charges**
This is VCE's charge for generating the cost of electricity that powers your business. **This charge replaces what PG&E would otherwise charge.**

**(4) Total Amount Due**
The total amount due includes ALL of your fees for PG&E gas services and electric delivery, and VCE electric generation services. You should remit the total amount due on your bill to PG&E, as indicated.

PG&E does add additional fees to your bill, and those are always included in the cost comparisons. Our sample rates table will show direct comparisons of PG&E's TOU and fixed price Ag rates with what Valley Clean Energy will offer. PG&E will charge VCE customers a Power Charge Indifference Adjustment (PCIA) and Franchise Fee Surcharge in order to ensure that customers who switch to Valley Clean Energy pay for energy that was acquired by PG&E to serve them prior to their switch.

# FAQS

### Does Valley Clean Energy replace PG&E?

No, VCE works in cooperation with PG&E. VCE sources and buys cleaner electricity for our customers, and PG&E continues to deliver that electricity to your farm, ranch, or business. PG&E will also continue to handle the billing, maintain power lines, and resolve any outages.

### How will this affect the cost of my bill?

VCE will offer your business competitive pricing compared to current PG&E rates. Our 2018 target rate is 2.5% below PG&E's rate with our LightGreen product option.

### Can I return to VCE if I opt out?

Customers who opt out within the first 60 days of VCE service may return to VCE at any time. Customers who opt out after the first 60 days of service with VCE must wait one year before returning to VCE.

### Will VCE have a single rate structure?

The VCE Board of Directors set its electricity rates in an open and public process. VCE is committed to working with commercial, agricultural, and industrial customers to determine how the rates will work for their businesses. Business owners are encouraged to attend upcoming meetings to provide input on current and future rate structures.

### What if I have multiple accounts?

Owners of multiple accounts can choose to opt up or opt out individual accounts. Enrollment is by account, so you'll be able to see all your accounts and decide which choice is best for each one.

### What if I have existing direct access arrangements or special PG&E rates?

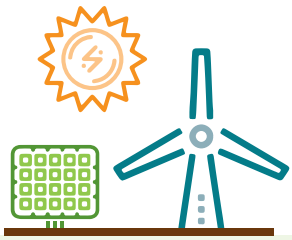
Any existing direct access arrangements or special PG&E rates will not be automatically enrolled in VCE's program. However, those customer can choose to become VCE customers. Special direct access termination provisions may apply.

### Will I receive any retribution from PG&E by switching to VCE?

Of course not. VCE works in collaboration with PG&E for the energy change. The only difference will be where your energy will be sourced.

### Where will VCE get its electricity?

The majority of our energy will be produced from clean energy sources such as hydro, solar and wind. Our intent is to purchase as much electricity as possible from sources located in California at prices that remain competitive with PG&E.



# GET IN TOUCH

There are many ways to reach Valley Clean Energy. We urge you to contact us any time you have questions or concerns about our service. Whether you prefer to talk on the phone or send us an email, we are here to help. Here are the best ways to get in touch with us:

**Questions about VCE** (Generation mix, Rate options, Structure, Board Questions)
Call Center (855) 699-8232
VCE Website valleycleanenergy.org

**For Outage Inquiries contact PG&E at:**
(800) 743-5002

**For questions about Programs & Services contact PG&E at:**
PGE-AG@pge.com
Call Center (877) 311-3276
Website www.pge.com

**For Billing Inquiries contact PG&E at:**
(877) 311-3276
www.pge.com

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ValleyCleanEnergy.org