



VALLEY CLEAN ENERGY

VALLEY CLEAN ENERGY ALLIANCE

FINANCIAL STATEMENTS

(UNAUDITED)

FOR THE PERIOD OF JUNE 1 TO JUNE 31, 2023

PREPARED ON SEPTEMBER 28, 2023

VALLEY CLEAN ENERGY ALLIANCE
STATEMENT OF NET POSITION
June 30, 2023
(UNAUDITED)

ASSETS

Current assets:

Cash in Yolo County Treasury		
Cash and cash equivalents	\$	5,545,433
Accounts receivable, net of allowance		11,619,815
Accrued revenue		3,020,149
Prepaid expenses		17,363
Other current assets and deposits		2,227,703
Total current assets		22,430,463

Restricted assets:

Debt service reserve fund		1,100,000
Power purchase reserve fund		3,436,559
Total restricted assets		4,536,559
TOTAL ASSETS	\$	26,967,022

LIABILITIES

Current liabilities:

Accounts payable	\$	441,698
Accrued payroll		96,649
Interest payable		1,336
Due to member agencies		8,035
Accrued cost of electricity		6,322,760
Other accrued liabilities		1,071,558
Security deposits - energy supplies		1,800,000
User taxes and energy surcharges		38,329
Limited Term Loan		267,858
Total current liabilities		10,048,223

Noncurrent liabilities

Term Loan- RCB		181,284
Total noncurrent liabilities		181,284
TOTAL LIABILITIES	\$	10,229,507

NET POSITION

Net position:

Local Programs Reserve		224,500
Restricted		4,536,559
Unrestricted		11,976,456
TOTAL NET POSITION	\$	16,737,515

VALLEY CLEAN ENERGY ALLIANCE
STATEMENT OF REVENUES, EXPENDITURES AND
CHANGES IN NET POSITION
FOR THE PERIOD OF JUNE 1, 2023 TO JUNE 30, 2023
(WITH COMPARATIVE YEAR TO DATE INFORMATION)
(UNAUDITED)

	FOR THE PERIOD ENDING JUNE 30, 2023	YEAR TO DATE
OPERATING REVENUE		
Electricity sales, net	\$ 10,754,193	\$ 38,475,028
Other revenue	3,375	631,219
TOTAL OPERATING REVENUES	10,757,568	\$ 39,106,247
OPERATING EXPENSES		
Cost of electricity	5,171,794	\$ 34,110,194
Contract services	199,725	1,837,426
Staff compensation	113,718	737,096
General, administration, and other	141,422	1,187,259
TOTAL OPERATING EXPENSES	5,626,658	\$ 37,871,975
TOTAL OPERATING INCOME (LOSS)	5,130,909	\$ 1,234,272
NONOPERATING REVENUES (EXPENSES)		
Interest income	21,644	102,681
Interest and related expenses	(1,336)	(9,971)
TOTAL NONOPERATING REVENUES (EXPENSES)	20,308	92,710
CHANGE IN NET POSITION	5,151,217	1,326,981
Net position at beginning of period	11,586,298	15,410,534
Net position at end of period	\$ 16,737,515	\$ 16,737,515

VALLEY CLEAN ENERGY ALLIANCE
STATEMENTS OF CASH FLOWS
FOR THE PERIOD OF JUNE 1 TO JUNE 30, 2023
(WITH YEAR TO DATE INFORMATION)
(UNAUDITED)

	<u>FOR THE PERIOD ENDING JUNE 30, 2023</u>	<u>YEAR TO DATE</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from electricity sales	\$ 6,075,308	\$ 37,484,605
Payments received from other revenue sources	3,375	631,219
Payments to purchase electricity	(5,174,461)	(32,396,459)
Payments for contract services, general, and administration	(410,130)	(3,137,395)
Payments for staff compensation	(103,186)	(756,732)
Net cash provided (used) by operating activities	<u>818,609</u>	<u>(1,774,762)</u>
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES		
Principal payments of Debt	(44,149)	(81,826)
Interest and related expenses	(1,516)	(10,883)
Net cash provided (used) by non-capital financing activities	<u>(45,665)</u>	<u>(92,709)</u>
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition of nondepreciable assets		
Acquisition of capital assets		
Net cash provided (used) by capital and related financing activities		
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest income	21,644	102,681
Net cash provided (used) by investing activities	<u>21,644</u>	<u>102,681</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS		
	794,588	2,422,109
Cash and cash equivalents at beginning of period	9,287,404	49,947,420
Cash and cash equivalents at end of period	<u>\$ 10,081,992</u>	<u>\$ 52,369,529</u>
Cash and cash equivalents included in:		
Cash and cash equivalents	5,545,433	5,545,433
Restricted assets	4,536,559	4,536,559
Cash and cash equivalents at end of period	<u>\$ 10,081,992</u>	<u>\$ 10,081,992</u>

VALLEY CLEAN ENERGY ALLIANCE
STATEMENTS OF CASH FLOWS
FOR THE PERIOD OF JUNE 1 TO JUNE 30, 2023
(WITH YEAR TO DATE INFORMATION)
(UNAUDITED)

	<u>FOR THE PERIOD ENDING JUNE 30, 2023</u>	<u>YEAR TO DATE</u>
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Operating Income (Loss)	\$ 813,899	\$ 1,234,271
(Increase) decrease in net accounts receivable	(2,438,083.00)	(1,390,134)
(Increase) decrease in accrued revenue	2,056,064	410,248
(Increase) decrease in prepaid expenses	15,342	(17,363)
Increase (decrease) in accounts payable	(62,630)	42,169
Increase (decrease) in accrued payroll	(5,889)	(19,636)
Increase (decrease) in due to member agencies	650	(198,409)
Increase (decrease) in accrued cost of electricity	(2,667)	1,713,735
Increase (decrease) in other accrued liabilities	(7,772)	60,894
Increase (decrease) in user taxes and energy surcharges	21,992	(10,537)
Net cash provided (used) by operating activities	<u>\$ 818,609</u>	<u>\$ 2,412,137</u>

VALLEY CLEAN ENERGY
2023 YTD ACTUAL VS. BUDGET
FOR THE YEAR TO DATE ENDING 06/30/23

Description	YTD Actuals	YTD Budget	YTD Variance	% over/-under
Electric Revenue	\$ 42,793,885	\$ 48,918,000	\$ (6,124,115)	-13%
Other Revenues - Programs	\$ 631,219	\$ 330,000	\$ 301,219	91%
Interest Revenues	\$ 102,681	\$ 21,000	\$ 81,681	389%
Purchased Power	\$ 34,110,194	\$ 32,215,000	\$ 1,895,194	6%
Purchased Power Base	\$ 34,110,194	\$ 30,680,000	\$ 3,430,194	11%
Purchased Power Contingency 2%	\$ -	\$ 1,535,000	\$ (1,535,000)	-100%
Labor & Benefits	\$ 738,812	\$ 721,200	\$ 17,612	2%
Salaries & Wages/Benefits	\$ 585,826	\$ 600,000	\$ (14,174)	-2%
Contract Labor (SMUD Staff Aug)	\$ -	\$ 15,000	\$ (15,000)	-100%
Human Resources & Payroll	\$ 152,986	\$ 106,200	\$ 46,786	44%
Office Supplies & Other Expenses	\$ 147,171	\$ 108,000	\$ 39,171	36%
Technology Costs	\$ 17,614	\$ 23,400	\$ (5,786)	-25%
Office Supplies	\$ 6,840	\$ 1,200	\$ 5,640	470%
Travel	\$ 15,621	\$ 3,000	\$ 12,621	421%
CalCCA Dues	\$ 64,512	\$ 66,600	\$ (2,088)	-3%
CC Power	\$ 41,029	\$ 12,600	\$ 28,429	226%
Memberships	\$ 1,555	\$ 1,200	\$ 355	30%
Contractual Services	\$ 1,728,664	\$ 1,559,000	\$ 169,664	11%
Other Contract Services	\$ -	\$ 13,200	\$ (13,200)	-100%
Don Dame	\$ 1,897	\$ 5,400	\$ (3,503)	-65%
SMUD - Credit Support	\$ 148,895	\$ 254,400	\$ (105,505)	-41%
SMUD - Wholesale Energy Services	\$ 849,887	\$ 538,900	\$ 310,987	58%
SMUD - Call Center	\$ 421,839	\$ 415,300	\$ 6,539	2%
SMUD - Operating Services	\$ 124,057	\$ 31,800	\$ 92,257	290%
Commercial Legal Support	\$ 20,156	\$ 15,000	\$ 5,156	34%
Legal General Counsel	\$ 8,762	\$ 81,600	\$ (72,838)	-89%
Regulatory Counsel	\$ 68,096	\$ 105,000	\$ (36,905)	-35%
Joint CCA Regulatory counsel	\$ 7,525	\$ 16,800	\$ (9,275)	-55%
Legislative - (Lobbyist)	\$ 33,000	\$ 33,000	\$ -	0%
Accounting Services	\$ 8,590	\$ 14,400	\$ (5,810)	-40%
Financial Consultant	\$ -	\$ 21,000	\$ (21,000)	-100%
Audit Fees	\$ 35,960	\$ 13,200	\$ 22,760	172%
Marketing	\$ 168,533	\$ 132,000	\$ 36,533	28%
Marketing Collateral	\$ 145,343	\$ 126,000	\$ 19,343	15%
Community Engagement Activities & Sponsorships	\$ 23,190	\$ 6,000	\$ 17,190	287%
Program Costs	\$ 741,482	\$ 417,000	\$ 324,482	78%
Program Costs	\$ 2,459	\$ 87,000	\$ (84,541)	-97%
Programs - EV	\$ 112,623	\$ -	\$ 112,623	100%
Programs - AgFIT	\$ 617,428	\$ 330,000	\$ 287,428	87%
Programs - Heat Pump	\$ 8,972	\$ -	\$ 8,972	100%
Rents & Leases	\$ 6,588	\$ 13,200	\$ (6,612)	-50%
Hunt Boyer Mansion	\$ 6,588	\$ 13,200	\$ (6,612)	-50%
Other A&G	\$ 231,679	\$ 300,800	\$ (69,121)	-23%
Development - New Members	\$ -	\$ 12,600	\$ (12,600)	-100%
Strategic Plan Implementation	\$ (270)	\$ 72,000	\$ (72,270)	-100%
PG&E Data Fees	\$ 131,441	\$ 138,000	\$ (6,559)	-5%
Insurance	\$ 17,640	\$ 5,700	\$ 11,940	209%
Banking Fees	\$ 82,868	\$ 72,500	\$ 10,368	14%
Miscellaneous Operating Expenses	\$ 256	\$ 3,600	\$ (3,344)	-93%
Contingency	\$ -	\$ 120,000	\$ (120,000)	-100%
TOTAL OPERATING EXPENSES	\$ 37,873,378	\$ 35,589,800	\$ (2,283,578)	-6%
Interest on RCB loan	\$ 9,971	\$ 10,900	\$ (929)	-9%
Interest Expense - Bridge Loan	\$ -	\$ 25,000	\$ (25,000)	-100%
NET INCOME	\$ 5,644,435	\$ 13,643,300	\$ (7,998,865)	-59%