



# **VALLEY CLEAN ENERGY**

**VALLEY CLEAN ENERGY ALLIANCE**

**FINANCIAL STATEMENTS**

**(UNAUDITED)**

**FOR THE PERIOD OF MARCH 1 TO MARCH 31, 2023**

**PREPARED ON MAY 16, 2023**

**VALLEY CLEAN ENERGY ALLIANCE**  
**STATEMENT OF NET POSITION**  
**MARCH 31, 2023**  
(UNAUDITED)

**ASSETS**

Current assets:

Cash in Yolo County Treasury		
Cash and cash equivalents	\$	4,310,216
Accounts receivable, net of allowance		8,427,447
Accrued revenue		5,336,887
Prepaid expenses		31,411
Other current assets and deposits		1,959,196
Total current assets		20,065,156

Restricted assets:

Debt service reserve fund		1,100,000
Power purchase reserve fund		3,412,240
Total restricted assets		4,512,240

Noncurrent assets:

Total noncurrent assets		-
<b>TOTAL ASSETS</b>	<b>\$</b>	<b>24,577,396</b>

**LIABILITIES**

Current liabilities:

Accounts payable	\$	602,274
Accrued payroll		155,216
Interest payable		1,787
Due to member agencies		6,084
Accrued cost of electricity		5,853,987
Other accrued liabilities		1,136,887
Security deposits - energy supplies		1,800,000
User taxes and energy surcharges		44,914
Limited Term Loan		399,953
Total current liabilities		10,001,102

Noncurrent liabilities

Term Loan- RCB		181,284
Total noncurrent liabilities		181,284
<b>TOTAL LIABILITIES</b>	<b>\$</b>	<b>10,182,386</b>

**NET POSITION**

Net position:

Local Programs Reserve		224,500
Restricted		4,512,240
Unrestricted		9,658,270
<b>TOTAL NET POSITION</b>	<b>\$</b>	<b>14,395,010</b>

FOR THE PERIOD OF MARCH 1, 2023 TO MARCH 31, 2023  
(WITH COMPARATIVE YEAR TO DATE INFORMATION)  
(UNAUDITED)

	<u>FOR THE PERIOD ENDING MARCH 31, 2023</u>	<u>YEAR TO DATE</u>
<b>OPERATING REVENUE</b>		
Electricity sales, net	\$ 6,873,783	\$ 19,177,659
Other revenue	229,250	\$ 271,094
<b>TOTAL OPERATING REVENUES</b>	<u>7,103,033</u>	<u>\$ 19,448,753</u>
<b>OPERATING EXPENSES</b>		
Cost of electricity	5,640,639	\$ 18,625,464
Contract services	329,369	\$ 975,244
Staff compensation	142,872	\$ 387,309
General, administration, and other	377,701	\$ 513,118
<b>TOTAL OPERATING EXPENSES</b>	<u>6,490,581</u>	<u>\$ 20,501,135</u>
<b>TOTAL OPERATING INCOME (LOSS)</b>	612,452	\$ (1,052,382)
<b>NONOPERATING REVENUES (EXPENSES)</b>		
Interest income	15,110	\$ 42,378
Interest and related expenses	(1,787)	\$ (5,520)
<b>TOTAL NONOPERATING REVENUES (EXPENSES)</b>	<u>13,323</u>	<u>\$ 36,858</u>
<b>CHANGE IN NET POSITION</b>	625,775	\$ (1,015,524)
Net position at beginning of period	13,769,235	\$ 42,994,091
Net position at end of period	<u>\$ 14,395,010</u>	<u>\$ 41,978,567</u>

**VALLEY CLEAN ENERGY ALLIANCE**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE PERIOD OF MARCH 1 TO MARCH 31, 2023**  
**(WITH YEAR TO DATE INFORMATION)**  
**(UNAUDITED)**

	<u>FOR THE PERIOD ENDING MARCH 31, 2023</u>	<u>YEAR TO DATE</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Receipts from electricity sales	\$ 7,264,821	\$ 19,924,858
Payments received from other revenue sources	229,250	\$ 271,094
Payments to purchase electricity	(4,653,733)	\$ (17,380,502)
Payments for contract services, general, and administration	(567,614)	\$ (1,391,165)
Payments for staff compensation	(124,599)	\$ (348,378)
<b>Net cash provided (used) by operating activities</b>	<u>2,148,125</u>	<u>1,075,907</u>
<b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES</b>		
Principal payments of Debt	(43,929)	50,269
Interest and related expenses	(1,736)	(5,981)
<b>Net cash provided (used) by non-capital financing activities</b>	<u>(45,665)</u>	<u>44,288</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>		
Acquisition of nondepreciable assets		
Acquisition of capital assets		
<b>Net cash provided (used) by capital and related financing activities</b>		
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Interest income	15,110	42,378
<b>Net cash provided (used) by investing activities</b>	<u>15,110</u>	<u>42,378</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>		
Cash and cash equivalents at beginning of period	2,117,570	1,162,573
<b>Cash and cash equivalents at end of period</b>	<u>6,704,886</u>	<u>23,499,681</u>
	<u>\$ 8,822,456</u>	<u>\$ 24,662,254</u>
Cash and cash equivalents included in:		
Cash and cash equivalents	4,310,216	12,478,392
Restricted assets	4,512,240	12,183,862
<b>Cash and cash equivalents at end of period</b>	<u>\$ 8,822,456</u>	<u>\$ 24,662,254</u>

**VALLEY CLEAN ENERGY ALLIANCE**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE PERIOD OF MARCH 1 TO MARCH 31, 2023**  
**(WITH YEAR TO DATE INFORMATION)**  
**(UNAUDITED)**



	FOR THE PERIOD ENDING MARCH 31, 2023	YEAR TO DATE
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**RECONCILIATION OF OPERATING INCOME TO NET  
CASH PROVIDED (USED) BY OPERATING ACTIVITIES**

Operating Income (Loss)	\$ 612,452	\$ (1,052,382)
(Increase) decrease in net accounts receivable	2,053,181.84	2,657,640
(Increase) decrease in accrued revenue	(1,677,756)	(1,906,490)
(Increase) decrease in prepaid expenses	8,465	(31,411)
Increase (decrease) in accounts payable	44,445	202,745
Increase (decrease) in accrued payroll	18,273	38,931
Increase (decrease) in due to member agencies	(5,855)	(200,360)
Increase (decrease) in accrued cost of electricity	986,906	1,244,962
Increase (decrease) in other accrued liabilities	92,402	126,223
Increase (decrease) in user taxes and energy surcharges	15,611	(3,952)
<b>Net cash provided (used) by operating activities</b>	<b>\$ 2,148,125</b>	<b>\$ 1,075,907</b>

**VALLEY CLEAN ENERGY**  
**2023 YTD ACTUAL VS. BUDGET**  
**FOR THE YEAR TO DATE ENDING 03/31/23**

Description	YTD Actuals	YTD Budget	YTD Variance	% over/-under
Electric Revenue	\$ 19,177,659	\$ 21,606,000	\$ (2,428,341)	-11%
Interest Revenues	\$ 42,378	\$ 10,500	\$ 31,878	304%
<b>Purchased Power</b>	<b>\$ 18,625,464</b>	<b>\$ 18,190,000</b>	<b>\$ 435,464</b>	<b>2%</b>
Purchased Power Base	\$ 18,625,464	\$ 17,323,000	\$ 1,302,464	8%
Purchased Power Contingency 2%	\$ -	\$ 867,000	\$ (867,000)	-100%
<b>Labor &amp; Benefits</b>	<b>\$ 378,484</b>	<b>\$ 360,600</b>	<b>\$ 17,884</b>	<b>5%</b>
Salaries & Wages/Benefits	\$ 303,875	\$ 300,000	\$ 3,875	1%
Contract Labor (SMUD Staff Aug)	\$ -	\$ 7,500	\$ (7,500)	-100%
Human Resources & Payroll	\$ 74,609	\$ 53,100	\$ 21,509	41%
<b>Office Supplies &amp; Other Expenses</b>	<b>\$ 81,485</b>	<b>\$ 51,600</b>	<b>\$ 29,885</b>	<b>58%</b>
Technology Costs	\$ 3,572	\$ 9,300	\$ (5,728)	-62%
Office Supplies	\$ 3,073	\$ 600	\$ 2,473	412%
Travel	\$ -	\$ 1,500	\$ (1,500)	-100%
CalCCA Dues	\$ 32,256	\$ 33,300	\$ (1,044)	-3%
CC Power	\$ 41,029	\$ 6,300	\$ 34,729	551%
Memberships	\$ 1,555	\$ 600	\$ 955	159%
<b>Contractual Services</b>	<b>\$ 913,535</b>	<b>\$ 694,800</b>	<b>\$ 218,735</b>	<b>31%</b>
Other Contract Services	\$ -	\$ 6,600	\$ (6,600)	-100%
Don Dame	\$ 828	\$ 2,700	\$ (1,872)	-69%
SMUD - Credit Support	\$ 91,111	\$ 133,200	\$ (42,089)	-32%
SMUD - Wholesale Energy Services	\$ 460,343	\$ 178,900	\$ 281,443	157%
SMUD - Call Center	\$ 206,152	\$ 207,500	\$ (1,348)	-1%
SMUD - Operating Services	\$ 85,060	\$ 15,900	\$ 69,160	435%
Commercial Legal Support	\$ 8,396	\$ 7,500	\$ 896	12%
Legal General Counsel	\$ 3,811	\$ 40,800	\$ (36,989)	-91%
Regulatory Counsel	\$ 20,672	\$ 52,500	\$ (31,829)	-61%
Joint CCA Regulatory counsel	\$ 5,525	\$ 8,400	\$ (2,875)	-34%
Legislative - (Lobbyist)	\$ 16,500	\$ 16,500	\$ -	0%
Accounting Services	\$ 6,637	\$ 7,200	\$ (563)	-8%
Financial Consultant	\$ -	\$ 10,500	\$ (10,500)	-100%
Audit Fees	\$ 8,500	\$ 6,600	\$ 1,900	29%
<b>Marketing</b>	<b>\$ 62,170</b>	<b>\$ 66,000</b>	<b>\$ (3,830)</b>	<b>-6%</b>
Marketing Collateral	\$ 61,712	\$ 63,000	\$ (1,288)	-2%
Community Engagement Activities & Sponsorships	\$ 458	\$ 3,000	\$ (2,542)	-85%
<b>Programs</b>	<b>\$ 307,283</b>	<b>\$ 43,500</b>	<b>\$ (43,500)</b>	<b>-100%</b>
Program Costs	\$ -	\$ 43,500	\$ (43,500)	-100%
Programs - EV	\$ 36,450	\$ -	\$ 36,450	100%
Programs - AgFIT	\$ 265,752	\$ 165,000	\$ 100,752	61%
Programs - Heat Pump	\$ 5,081	\$ -	\$ 5,081	100%
<b>Rents &amp; Leases</b>	<b>\$ 4,938</b>	<b>\$ 6,600</b>	<b>\$ (1,662)</b>	<b>-25%</b>
Hunt Boyer Mansion	\$ 4,938	\$ 6,600	\$ (1,662)	-25%
<b>Other A&amp;G</b>	<b>\$ 127,775</b>	<b>\$ 114,450</b>	<b>\$ 13,325</b>	<b>12%</b>
Development - New Members	\$ -	\$ 6,300	\$ (6,300)	-100%
Strategic Plan Implementation	\$ -	\$ 36,000	\$ (36,000)	-100%
PG&E Data Fees	\$ 43,705	\$ 69,000	\$ (25,295)	-37%
Insurance	\$ 8,820	\$ 2,850	\$ 5,970	209%
Banking Fees	\$ 75,250	\$ 300	\$ 74,950	24983%
<b>Miscellaneous Operating Expenses</b>	<b>\$ -</b>	<b>\$ 600</b>	<b>\$ 600</b>	<b>100%</b>
<b>Contingency</b>	<b>\$ -</b>	<b>\$ 20,000</b>	<b>\$ 20,000</b>	<b>100%</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 20,501,134</b>	<b>\$ 19,548,150</b>	<b>\$ 686,901</b>	<b>4%</b>
Interest on RCB loan	\$ 5,520	\$ 6,100	\$ (580)	-10%
Interest Expense - Bridge Loan	\$ -	\$ 2,500	\$ (2,500)	-100%
<b>NET INCOME</b>	<b>\$ (1,286,618)</b>	<b>\$ 2,059,750</b>	<b>\$ (3,080,285)</b>	<b>-150%</b>