

VALLEY CLEAN ENERGY ALLIANCE

Staff Report – Item 7 (a)

TO: Board of Directors

FROM: Edward Burnham, Finance and Operations Director / Treasurer
Mitch Sears, Executive Officer

SUBJECT: Monthly Treasurer’s Report (Information Item) – September 30, 2024

DATE: December 12, 2024

RECOMMENDATION:

Accept the Treasurer’s report on VCE’s cash, investments, debt, and unaudited financial statements (with comparative year to date information) and Actual vs. Budget year to date for the month ending September 30, 2024.

BACKGROUND & DISCUSSION:

The attached financial statements are prepared in a form to satisfy the debt covenants with River City Bank pursuant to the Line of Credit and are required to be prepared monthly.

The Financial Statements include the following reports:

- Statement of Net Position
- Statement of Revenues, Expenditures and Changes in Net Position
- Statement of Cash Flows

In addition, Staff is reporting the Actual vs. Budget variances year to date ending September 30, 2024.

Financial Statements for the period September 1, 2024 – September 30, 2024

In the Statement of Net Position, VCE, as of September 30, 2024, has a total of \$44,842,492 in its checking, money market and lockbox accounts, \$1,100,000 restricted assets for the Debt Service Reserve account, and \$1,800,000 restricted assets related to supplier deposits. On September 30, 2024, VCE’s net position was \$57,389,294.

In the Statement of Revenues, Expenditures, and Changes in Net Position, VCE recorded \$7,947,476 of revenue (net of allowance for doubtful accounts), of which \$9,706,672 was billed in September, and \$5,962,628 represents estimated unbilled revenue. The cost of electricity for the September revenue totaled \$4,833,626. For September, VCE’s gross margin was approximately 40% and the net income totaled \$2,458,332. The year-to-date change in net position was \$20,966,119.

In the Statement of Cash Flows, VCE cash flows from operations were \$8,419,171 due to September cash receipts of revenues being more than the monthly cash operating expenses.

Bank Account Balances (as of 9/30/2024):

Operating Account:	\$	23,867,893
Insured Cash Sweep Account:	\$	23,020,995
Debt Service Account:	\$	1,100,000
<u>CAISO Operational Account:</u>	<u>\$</u>	<u>3,334,008</u>
Total Cash on Deposit	\$	51,322,896

Note: VCE receives 4.45% interest earnings for the average balance on the ICS account and CAISO operational account equal to the Local Agency Investment Fund (LAIF) state investments rate. September 2024 earnings were \$80,851.

VCE's Outstanding Loan Balances (as of 9/30/2024):

Valley Clean Energy Alliance has available at the financial institution a line of credit totaling \$11,000,000 with \$7,000,000 withdrawal limit, which expires on April 15, 2026. The related debt outstanding at the close of business on September 30, 2024 was \$0. VCE has issued, but undrawn, letters of credit for a total of \$3,897,000 for regulatory and power purchase requirements.

Actual vs. Budget Variances for the year to date ending September 30, 2024

Below are the financial statement line items with variances >\$50,000 and 5%

- Electric Revenue – (\$4,567,474) and -05% – Unfavorable variance due to retail load variance lower than forecasted due to mild and wet winter and lower spring temperatures reducing agriculture and residential revenues compared to forecast.
- Purchased Power – \$5,327,725 and 9% – Favorable mainly due to budgeted renewable energy certificates budgeted no longer required, reimbursed RA costs related to PPA delays, lower load driven by lower spring temperatures reducing agriculture and residential usage compared to forecast.
- Reimbursable Revenues \$614,000 (AgFIT) – Unfavorable Variance - Reimbursable AgFIT revenues and associated program costs are expected later this year resulting in budget timing differences.
- General Programs Costs \$603,709 – Favorable Variance due to timing differences for budgeted program costs.
- AgFIT Programs Costs \$282,382 (AgFIT) – Favorable Variance due to timing difference for budgeted program costs that are expected later this year.
- Regulatory Costs \$53,519 – Favorable Variance due to costs being captured as part of AgFIT.
- CC Power Costs (\$70,876) – Unfavorable Variance due to timing of annual dues and expanded scope of support services. Cost will normalize by year end to budget.

Attachments:

- 1) Financial Statements (Unaudited) September 1, 2024 to September 30, 2024 (with comparative year to date information.)
- 2) Actual vs. Budget for the year to date ending September 30, 2024



VALLEY CLEAN ENERGY

VALLEY CLEAN ENERGY ALLIANCE

FINANCIAL STATEMENTS

(UNAUDITED)

FOR THE PERIOD OF SEPTEMBER 1 TO SEPTEMBER 30, 2024

PREPARED ON DECEMBER 1, 2024

VALLEY CLEAN ENERGY ALLIANCE
STATEMENT OF NET POSITION
September 30, 2024
(UNAUDITED)

ASSETS

Current assets:

Cash and cash equivalents	\$ 44,842,492
Accounts receivable, net of allowance	14,564,641
Accrued revenue	5,962,628
Prepaid expenses	198,172
Inventory - Renewable Energy Credits	-
Other current assets and deposits	4,728,934
Total current assets	<u>70,296,868</u>

Restricted assets:

Debt service reserve fund	1,100,000
Total restricted assets	<u>1,100,000</u>
TOTAL ASSETS	<u><u>\$ 71,396,868</u></u>

LIABILITIES

Current liabilities:

Accounts payable	\$ 390,184
Accrued payroll	112,195
Interest payable	-
Due to member agencies	(1,723)
Accrued cost of electricity	9,794,391
Other accrued liabilities	1,851,790
Security deposits - energy supplies	1,800,000
User taxes and energy surcharges	60,737
TOTAL LIABILITIES	<u><u>\$ 14,007,573</u></u>

NET POSITION

Net position:

Local Programs Reserve	\$ 840,000
Restricted	1,100,000
Unrestricted	55,449,294
TOTAL NET POSITION	<u><u>\$ 57,389,294</u></u>

VALLEY CLEAN ENERGY ALLIANCE
STATEMENT OF REVENUES, EXPENDITURES AND
September 30, 2024
(WITH COMPARATIVE YEAR TO DATE INFORMATION)
(UNAUDITED)

	FOR THE PERIOD ENDING September 30, 2024	YEAR TO DATE
OPERATING REVENUE		
Electricity sales, net	\$ 7,947,476	\$ 81,201,124
Other revenue	-	-
TOTAL OPERATING REVENUES	7,947,476	81,201,124
OPERATING EXPENSES		
Cost of electricity	4,833,626	55,522,275
Contract services	253,732	2,461,571
Staff compensation	135,778	1,232,771
General, administration, and other	346,860	1,615,760
TOTAL OPERATING EXPENSES	5,569,995	60,832,377
TOTAL OPERATING INCOME (LOSS)	2,377,481	20,368,747
NONOPERATING REVENUES (EXPENSES)		
Interest income	80,851	597,372
Interest and related expenses	-	-
Other Non Operating Revenues	-	-
TOTAL NONOPERATING REVENUES (EXPENSES)	80,851	597,372
CHANGE IN NET POSITION	2,458,332	20,966,119
Net position at beginning of period	19,237,535	36,423,176
Net position at end of period	\$ 21,695,867	\$ 57,389,294

VALLEY CLEAN ENERGY ALLIANCE
STATEMENTS OF CASH FLOWS
September 30, 2024
(WITH YEAR TO DATE INFORMATION)
(UNAUDITED)

	<u>FOR THE PERIOD ENDING September 30, 2024</u>	<u>YEAR TO DATE</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from electricity sales	\$ 7,947,476	\$ 81,201,124
Payments received from other revenue sources	-	-
Receipts for security deposits with energy suppliers	-	-
Payments to purchase electricity	1,208,064	(55,522,275)
Payments for contract services, general, and administration	(600,592)	(4,077,330)
Payments for member agency services	-	-
Payments for staff compensation	(135,778)	(1,232,771)
Return of security deposits to energy suppliers	-	-
Other cash payments	-	-
Net cash provided (used) by operating activities	8,419,171	20,368,748
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES		
Principal payments of Debt	-	-
Interest and related expenses	-	-
Other Non Operating Revenue	-	-
Net cash provided (used) by non-capital financing activities	-	-
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition of nondepreciable assets		
Acquisition of capital assets		
Net cash provided (used) by capital and related financing activities		
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest income	80,851	597,372
Net cash provided (used) by investing activities	80,851	597,372
NET CHANGE IN CASH AND CASH EQUIVALENTS		
Cash and cash equivalents at beginning of period	8,500,022	20,966,121
Cash and cash equivalents at end of period	37,442,470	24,976,372
Cash and cash equivalents included in:		
Cash and cash equivalents	44,842,492	44,842,493
Restricted assets	1,100,000	1,100,000
Cash and cash equivalents at end of period	\$ 45,942,492	\$ 45,942,493

VALLEY CLEAN ENERGY ALLIANCE
STATEMENTS OF CASH FLOWS
September 30, 2024
(WITH YEAR TO DATE INFORMATION)
(UNAUDITED)

	<u>FOR THE PERIOD ENDING September 30, 2024</u>	<u>YEAR TO DATE</u>
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Operating Income (Loss)	\$ 2,377,481	\$ 20,368,747
Adjustments to reconcile operating income to net cash provided (used) by		
Depreciation expense		
Revenue reduced for uncollectible accounts		
(Increase) decrease in net accounts receivable	(1,535,837)	4,485,895
(Increase) decrease in accrued revenue	(1,078,136)	2,528,594
(Increase) decrease in prepaid expenses	(1,858,738)	92,059
(Increase) decrease in inventory - renewable energy credits	-	-
(Increase) decrease in other assets and deposits	(11,769)	63,944
Increase (decrease) in accounts payable	(41,037)	55,872
Increase (decrease) in accrued payroll	(24,612)	(53,828)
Increase (decrease) in due to member agencies	-	5,855
Increase (decrease) in accrued cost of electricity	10,610,209	(8,179,113)
Increase (decrease) in other accrued liabilities	-	-
Increase (decrease) security deposits with energy suppliers	-	1,028,447
Increase (decrease) in user taxes and energy surcharges	-	-
Increase (decrease) in security deposits from energy suppliers	-	-
Increase (decrease) in user taxes due to other governments	(18,388)	(27,724)
Increase (decrease) in advances from public purpose programs	-	-
Net cash provided (used) by operating activities	\$ 8,419,171	\$ 20,368,748

VALLEY CLEAN ENERGY
2024 YTD ACTUAL VS. BUDGET
FOR THE YEAR TO DATE ENDING 09/30/2024

Description	YTD Actuals	YTD Budget	YTD Variance	% over /-under
Total Revenues	\$ 80,998,026	\$ 85,565,500	\$ (4,567,474)	-5%
Electric Revenue	\$ 80,400,654	\$ 84,551,000	\$ (4,150,346)	-5%
Interest Revenues	\$ 597,372	\$ 400,000	\$ 197,372	49%
Reimbursable Revenues	\$ -	\$ 614,500	\$ (614,500)	-100%
Purchased Power	\$ 55,522,275	\$ 60,850,000	\$ (5,327,725)	-9%
Purchased Power Base	\$ 55,522,275	\$ 57,952,000	\$ (2,429,725)	-4%
Purchased Power Contingency 5%	\$ -	\$ 2,898,000	\$ (2,898,000)	-100%
Labor & Benefits	\$ 1,226,413	\$ 1,224,000	\$ 2,413	0%
Salaries & Wages/Benefits	\$ 1,007,134	\$ 1,008,000	\$ (866)	0%
Contract Labor	\$ 126,836	\$ 153,000	\$ (26,164)	-17%
Human Resources & Payroll	\$ 92,444	\$ 63,000	\$ 29,444	47%
Office Supplies & Other Expenses	\$ 405,091	\$ 295,800	\$ 109,291	37%
Technology Costs	\$ 65,344	\$ 28,800	\$ 36,544	127%
Office Supplies	\$ 8,804	\$ 9,000	\$ (196)	-2%
Travel	\$ 22,001	\$ 24,000	\$ (1,999)	-8%
CalCCA Dues	\$ 114,576	\$ 108,000	\$ 6,576	6%
CC Power	\$ 192,376	\$ 121,500	\$ 70,876	58%
Memberships	\$ 1,990	\$ 4,500	\$ (2,510)	-56%
Contractual Services	\$ 1,629,078	\$ 1,693,350	\$ (64,272)	-4%
Other Contract Services (e.g. IRP)	\$ 15,000	\$ 27,000	\$ (12,000)	-44%
Don Dame	\$ 2,974	\$ 16,200	\$ (13,226)	-82%
Wholesale Energy Services (TEA)	\$ 643,957	\$ 614,250	\$ 29,707	5%
2030 100% Renewable & Storage	\$ -	\$ 22,500	\$ (22,500)	-100%
Customer Support Call Center	\$ 592,324	\$ 603,000	\$ (10,676)	-2%
Operating Services	\$ 84,924	\$ 45,000	\$ 39,924	89%
Commercial Legal Support	\$ 12,889	\$ 18,000	\$ (5,112)	-28%
Legal General Counsel	\$ 36,774	\$ 63,000	\$ (26,226)	-42%
Regulatory Counsel	\$ 99,481	\$ 153,000	\$ (53,519)	-35%
Joint CCA Regulatory counsel	\$ 45,471	\$ 14,400	\$ 31,071	216%
Legislative - (Lobbyist)	\$ 55,000	\$ 51,750	\$ 3,250	6%
Accounting Services	\$ (5,855)	\$ 2,250	\$ (8,105)	-360%
Financial Consultant	\$ -	\$ 18,000	\$ (18,000)	-100%
Audit Fees	\$ 46,140	\$ 45,000	\$ 1,140	3%
Marketing	\$ 176,413	\$ 225,000	\$ (48,587)	-22%
Marketing Collateral	\$ 174,111	\$ 216,000	\$ (41,889)	-19%
Community Engagement Activities & Sponsorships	\$ 2,302	\$ 9,000	\$ (6,698)	-74%
Programs	\$ 693,909	\$ 1,593,500	\$ (899,591)	-56%
Program Costs (Rebates, Incentives, etc.)	\$ 96,291	\$ 700,000	\$ (603,709)	-86%
AG Fit	\$ 597,618	\$ 880,000	\$ (282,382)	-32%
PIPP Program	\$ -	\$ 13,500	\$ (13,500)	-100%
Rents & Leases	\$ 41,730	\$ 36,900	\$ 4,830	13%
Hunt Boyer Mansion	\$ 41,730	\$ 18,900	\$ 22,830	121%
Lease Improvement	\$ -	\$ 18,000	\$ (18,000)	-100%
Other A&G	\$ 399,144	\$ 411,900	\$ (12,756)	-3%
Development - New Members	\$ -	\$ 18,900	\$ (18,900)	-100%
Strategic Plan Implementation	\$ 786	\$ 57,600	\$ (56,814)	-99%
PG&E Data Fees	\$ 221,702	\$ 216,000	\$ 5,702	3%
Insurance	\$ 38,623	\$ 36,000	\$ 2,623	7%
Banking Fees	\$ 138,032	\$ 83,400	\$ 54,632	66%
Miscellaneous Operating Expenses	\$ 2,834	\$ 9,000	\$ (6,166)	-69%
Contingency	\$ -	\$ 180,000	\$ (180,000)	-100%
	0	0		
TOTAL OPERATING EXPENSES	\$ 60,096,888	\$ 66,519,450	\$ (6,422,562)	-10%
Interest on RCB Term loan	\$ -	\$ -	\$ -	100%
NET INCOME	\$ 20,901,138	\$ 19,046,050	\$ 1,855,088	

VALLEY CLEAN ENERGY ALLIANCE

Staff Report – Item 7 (b)

TO: Board of Directors

FROM: Edward Burnham, Finance and Operations Director / Treasurer
Mitch Sears, Executive Officer

SUBJECT: Monthly Treasurer’s Report (Information Item) – October 31, 2024

DATE: December 12, 2024

RECOMMENDATION:

Accept the Treasurer’s report on VCE’s cash, investments, debt, and unaudited financial statements (with comparative year to date information) and Actual vs. Budget year to date for month ending October 31, 2024.

BACKGROUND & DISCUSSION:

The attached financial statements are prepared in a form to satisfy the debt covenants with River City Bank pursuant to the Line of Credit and are required to be prepared monthly.

The Financial Statements include the following reports:

- Statement of Net Position
- Statement of Revenues, Expenditures and Changes in Net Position
- Statement of Cash Flows

In addition, Staff is reporting the Actual vs. Budget variances year to date ending October 31, 2024.

Financial Statements for the period October 1, 2024 – October 31, 2024

In the Statement of Net Position, VCE, as of October 31, 2024, has a total of \$46,610,522 in its checking, money market and lockbox accounts, \$1,100,000 restricted assets for the Debt Service Reserve account, and \$1,800,000 restricted assets related to supplier deposits. On October 31, 2024, VCE’s net position was \$58,985,083.

In the Statement of Revenues, Expenditures, and Changes in Net Position, VCE recorded \$7,073,451 of revenue (net of allowance for doubtful accounts), of which \$9,706,672 was billed in October, and \$5,962,628 represents estimated unbilled revenue. The cost of electricity for the October revenue totaled \$4,327,544. For October, VCE’s gross margin was approximately 40% and the net income totaled \$2,395,788. The year-to-date change in net position was \$22,561,907.

In the Statement of Cash Flows, VCE cash flows from operations were \$1,638,764 due to October cash receipts of revenues being more than the monthly cash operating expenses.

Bank Account Balances (as of 7/31/2024):

Operating Account:	\$	25,454,550
Insured Cash Sweep Account:	\$	23,111,274
Debt Service Account:	\$	1,100,000
<u>CAISO Operational Account:</u>	<u>\$</u>	<u>4,055,884</u>
Total Cash on Deposit	\$	53,721,708

Note: VCE receives 4.45% interest earnings for the average balance on the ICS account and CAISO operational account equal to the Local Agency Investment Fund (LAIF) state investments rate. October 2024 earnings were \$129,265.

VCE's Outstanding Loan Balances (as of 7/31/2024):

Valley Clean Energy Alliance has available at the financial institution a line of credit totaling \$11,000,000 with a \$7,000,000 withdrawal limit, which expires on April 15, 2026. The related debt outstanding at the close of business on October 31, 2024 was \$0. VCE has issued, but undrawn, letters of credit for a total of \$3,897,000 for regulatory and power purchase requirements.

Actual vs. Budget Variances for the year to date ending October 31, 2024

Below are the financial statement line items with variances >\$50,000 and 5%

- Electric Revenue – (\$4,313,258) and -05% – Unfavorable variance due to retail load variance lower than forecasted due to mild and wet winter and lower spring temperatures reducing agriculture and residential revenues compared to forecast.
- Purchased Power – \$5,636,181 and 9% – Favorable mainly due to budgeted renewable energy certificates budgeted no longer required, reimbursed RA costs related to PPA delays, lower load driven by lower spring temperatures reducing agriculture and residential usage compared to forecast.
- Reimbursable Revenues \$614,000 (AgFIT) – Unfavorable Variance - Reimbursable AgFIT revenues and associated program costs are expected later this year resulting in budget timing differences.
- General Programs Costs \$703,709 – Favorable Variance due to timing differences for budgeted program costs.
- AgFIT Programs Costs \$197,756 (AgFIT) – Favorable Variance due to timing difference for budgeted program costs that are expected later this year.
- Marketing Collateral \$58,548 – Favorable Variance due to timing difference related to programs implementation.

Attachments:

- 1) Financial Statements (Unaudited) October 1, 2024 to October 31, 2024 (with comparative year to date information.)
- 2) Actual vs. Budget for the year to date ending October 31, 2024



VALLEY CLEAN ENERGY

VALLEY CLEAN ENERGY ALLIANCE

FINANCIAL STATEMENTS

(UNAUDITED)

FOR THE PERIOD OF OCTOBER 1 TO OCTOBER 30, 2024

PREPARED ON DECEMBER 1, 2024

VALLEY CLEAN ENERGY ALLIANCE
STATEMENT OF NET POSITION
OCTOBER 31, 2024
(UNAUDITED)

ASSETS

Current assets:

Cash and cash equivalents	\$ 46,610,522
Accounts receivable, net of allowance	12,106,934
Accrued revenue	4,130,612
Prepaid expenses	304,257
Inventory - Renewable Energy Credits	-
Other current assets and deposits	5,862,767
Total current assets	<u>69,015,093</u>

Restricted assets:

Debt service reserve fund	1,100,000
Total restricted assets	<u>1,100,000</u>
TOTAL ASSETS	<u>\$ 70,115,093</u>

LIABILITIES

Current liabilities:

Accounts payable	\$ 394,757
Accrued payroll	117,298
Interest payable	-
Due to member agencies	(1,723)
Accrued cost of electricity	6,882,979
Other accrued liabilities	1,859,344
Security deposits - energy supplies	1,800,000
User taxes and energy surcharges	77,355
TOTAL LIABILITIES	<u>\$ 11,130,010</u>

NET POSITION

Net position:

Local Programs Reserve	\$ 840,000
Restricted	1,100,000
Unrestricted	57,045,083
TOTAL NET POSITION	<u>\$ 58,985,083</u>

VALLEY CLEAN ENERGY ALLIANCE
STATEMENT OF REVENUES, EXPENDITURES AND
OCTOBER 31, 2024
(WITH COMPARATIVE YEAR TO DATE INFORMATION)
(UNAUDITED)

	FOR THE PERIOD ENDING OCTOBER 31, 2024	YEAR TO DATE
OPERATING REVENUE		
Electricity sales, net	\$ 7,073,451	\$ 87,474,575
Other revenue	-	-
TOTAL OPERATING REVENUES	7,073,451	87,474,575
OPERATING EXPENSES		
Cost of electricity	4,327,544	59,849,819
Contract services	191,841	2,653,412
Staff compensation	133,165	1,365,935
General, administration, and other	154,378	1,770,138
TOTAL OPERATING EXPENSES	4,806,928	65,639,305
TOTAL OPERATING INCOME (LOSS)	2,266,523	21,835,270
NONOPERATING REVENUES (EXPENSES)		
Interest income	129,265	726,637
Interest and related expenses	-	-
Other Non Operating Revenues	-	-
TOTAL NONOPERATING REVENUES (EXPENSES)	129,265	726,637
CHANGE IN NET POSITION	2,395,788	22,561,907
Net position at beginning of period	19,237,535	36,423,176
Net position at end of period	\$ 21,633,323	\$ 58,985,083

VALLEY CLEAN ENERGY ALLIANCE
STATEMENTS OF CASH FLOWS
OCTOBER 31, 2024
(WITH YEAR TO DATE INFORMATION)
(UNAUDITED)

	<u>FOR THE</u> <u>PERIOD ENDING</u> <u>OCTOBER 31, 2024</u>	<u>YEAR TO DATE</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from electricity sales	\$ 7,073,451	\$ 87,474,575
Payments received from other revenue sources	-	-
Receipts for security deposits with energy suppliers	-	-
Payments to purchase electricity	(4,955,669)	(59,677,578)
Payments for contract services, general, and administration	(345,853)	(4,423,550)
Payments for member agency services	-	-
Payments for staff compensation	(133,165)	(1,365,935)
Return of security deposits to energy suppliers	-	-
Other cash payments	-	-
Net cash provided (used) by operating activities	<u>1,638,764</u>	<u>22,007,512</u>
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES		
Principal payments of Debt	-	-
Interest and related expenses	-	-
Other Non Operating Revenue	-	-
Net cash provided (used) by non-capital financing activities	<u>-</u>	<u>-</u>
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition of nondepreciable assets		
Acquisition of capital assets		
Net cash provided (used) by capital and related financing activities		
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest income	129,265	726,637
Net cash provided (used) by investing activities	<u>129,265</u>	<u>726,637</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS		
Cash and cash equivalents at beginning of period	1,768,029	22,734,149
Cash and cash equivalents at end of period	<u>45,942,492</u>	<u>24,976,372</u>
	<u>47,710,522</u>	<u>47,710,521</u>
Cash and cash equivalents included in:		
Cash and cash equivalents	46,610,522	46,610,521
Restricted assets	1,100,000	1,100,000
Cash and cash equivalents at end of period	<u>\$ 47,710,522</u>	<u>\$ 47,710,521</u>

VALLEY CLEAN ENERGY ALLIANCE
STATEMENTS OF CASH FLOWS
OCTOBER 31, 2024
(WITH YEAR TO DATE INFORMATION)
(UNAUDITED)

	<u>FOR THE</u> <u>PERIOD ENDING</u> <u>OCTOBER 31, 2024</u>	<u>YEAR TO DATE</u>
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Operating Income (Loss)	\$ 2,266,523	\$ 21,835,270
Adjustments to reconcile operating income to net cash provided (used) by		
Depreciation expense		
Revenue reduced for uncollectible accounts		
(Increase) decrease in net accounts receivable	(1,665,261)	2,020,635
(Increase) decrease in accrued revenue	(1,832,017)	696,577
(Increase) decrease in prepaid expenses	(4,732)	87,327
(Increase) decrease in inventory - renewable energy credits	-	-
(Increase) decrease in other assets and deposits	110,818	174,762
Increase (decrease) in accounts payable	(4,573)	51,299
Increase (decrease) in accrued payroll	(5,103)	(58,931)
Increase (decrease) in due to member agencies	-	5,855
Increase (decrease) in accrued cost of electricity	1,655,893	(4,923,220)
Increase (decrease) in other accrued liabilities	-	-
Increase (decrease) security deposits with energy suppliers	1,133,833	2,162,280
Increase (decrease) in user taxes and energy surcharges	-	-
Increase (decrease) in security deposits from energy suppliers	-	-
Increase (decrease) in user taxes due to other governments	(16,618)	(44,342)
Increase (decrease) in advances from public purpose programs	-	-
Net cash provided (used) by operating activities	\$ 1,638,764	\$ 22,007,512

VALLEY CLEAN ENERGY
2024 YTD ACTUAL VS. BUDGET
FOR THE YEAR TO DATE ENDING 10/30/2024

Description	YTD Actuals	YTD Budget	YTD Variance	% over /-under
Total Revenues	\$ 88,200,742	\$ 92,514,000	\$ (4,313,258)	-5%
Electric Revenue	\$ 87,474,105	\$ 91,448,000	\$ (3,973,895)	-4%
Interest Revenues	\$ 726,637	\$ 450,000	\$ 276,637	61%
Reimbursable Revenues	\$ -	\$ 616,000	\$ (616,000)	-100%
Purchased Power	\$ 59,849,819	\$ 65,486,000	\$ (5,636,181)	-9%
Purchased Power Base	\$ 59,849,819	\$ 62,367,000	\$ (2,517,181)	-4%
Purchased Power Contingency 5%	\$ -	\$ 3,119,000	\$ (3,119,000)	-100%
Labor & Benefits	\$ 1,359,577	\$ 1,360,000	\$ (423)	0%
Salaries & Wages/Benefits	\$ 1,119,659	\$ 1,120,000	\$ (341)	0%
Contract Labor	\$ 138,354	\$ 170,000	\$ (31,646)	-19%
Human Resources & Payroll	\$ 101,564	\$ 70,000	\$ 31,564	45%
Office Supplies & Other Expenses	\$ 424,080	\$ 320,500	\$ 103,580	32%
Technology Costs	\$ 69,932	\$ 32,000	\$ 37,932	119%
Office Supplies	\$ 9,313	\$ 10,000	\$ (687)	-7%
Travel	\$ 22,173	\$ 24,500	\$ (2,327)	-9%
CalCCA Dues	\$ 128,296	\$ 120,000	\$ 8,296	7%
CC Power	\$ 192,376	\$ 129,000	\$ 63,376	49%
Memberships	\$ 1,990	\$ 5,000	\$ (3,010)	-60%
Contractual Services	\$ 1,812,948	\$ 1,877,500	\$ (64,552)	-3%
Other Contract Services (e.g. IRP)	\$ 15,000	\$ 31,000	\$ (16,000)	-52%
Don Dame	\$ 3,324	\$ 18,000	\$ (14,676)	-82%
Wholesale Energy Services (TEA)	\$ 753,881	\$ 682,500	\$ 71,381	10%
2030 100% Renewable & Storage	\$ -	\$ 25,000	\$ (25,000)	-100%
Customer Support Call Center	\$ 668,829	\$ 670,000	\$ (1,171)	0%
Operating Services	\$ 61,660	\$ 50,000	\$ 11,660	23%
Commercial Legal Support	\$ 17,502	\$ 20,000	\$ (2,498)	-12%
Legal General Counsel	\$ 39,504	\$ 70,000	\$ (30,496)	-44%
Regulatory Counsel	\$ 106,992	\$ 170,000	\$ (63,008)	-37%
Joint CCA Regulatory counsel	\$ 45,471	\$ 16,000	\$ 29,471	184%
Legislative - (Lobbyist)	\$ 60,500	\$ 57,500	\$ 3,000	5%
Accounting Services	\$ (5,855)	\$ 2,500	\$ (8,355)	-334%
Financial Consultant	\$ -	\$ 20,000	\$ (20,000)	-100%
Audit Fees	\$ 46,140	\$ 45,000	\$ 1,140	3%
Marketing	\$ 185,878	\$ 250,000	\$ (64,122)	-26%
Marketing Collateral	\$ 181,452	\$ 240,000	\$ (58,548)	-24%
Community Engagement Activities & Sponsorships	\$ 4,426	\$ 10,000	\$ (5,574)	-56%
Programs	\$ 818,535	\$ 1,735,000	\$ (916,465)	-53%
Program Costs (Rebates, Incentives, etc.)	\$ 96,291	\$ 800,000	\$ (703,709)	-88%
AG Fit	\$ 722,244	\$ 920,000	\$ (197,756)	-21%
PIPP Program	\$ -	\$ 15,000	\$ (15,000)	-100%
Rents & Leases	\$ 43,680	\$ 41,000	\$ 2,680	7%
Hunt Boyer Mansion	\$ 43,680	\$ 21,000	\$ 22,680	108%
Lease Improvement	\$ -	\$ 20,000	\$ (20,000)	-100%
Other A&G	\$ 402,770	\$ 448,600	\$ (45,830)	-10%
Development - New Members	\$ -	\$ 21,000	\$ (21,000)	-100%
Strategic Plan Implementation	\$ 786	\$ 64,000	\$ (63,214)	-99%
PG&E Data Fees	\$ 220,956	\$ 240,000	\$ (19,044)	-8%
Insurance	\$ 42,995	\$ 40,000	\$ 2,995	7%
Banking Fees	\$ 138,032	\$ 83,600	\$ 54,432	65%
Miscellaneous Operating Expenses	\$ 4,965	\$ 10,000	\$ (5,035)	-50%
Contingency	\$ -	\$ 200,000	\$ (200,000)	-100%
	0	0		
TOTAL OPERATING EXPENSES	\$ 64,902,252	\$ 71,728,600	\$ (6,826,348)	-10%
NET INCOME	\$ 23,298,490	\$ 20,785,400	\$ 2,513,090	